

Who are we?

The purpose of the Small Business Development Center is to help new entrepreneurs realize their dream of business ownership and assist existing businesses in their efforts to remain competitive. Over 1,000 SBDC offices around the country provide professional, confidential, and no-cost business consulting services, including one-on-one counseling and training, to individuals starting a business or looking for ways to improve an existing business.

Our consultants can meet with clients at the SBDC office, virtually or at other sites within their region. They:

- **Assist** clients in starting or improving a business or solving management issues.
- **Educate** clients in all facets of the business planning process.
- **Empower** clients to achieve future planning and problem-solving skills.

In the past 12 years the SBDC has helped clients with over \$1 Billion in financing to start or grow their business. SBDC has helped create and retain over 1200 jobs annually.

South Dakota has SBDC Offices in:
Aberdeen · Brookings · Mitchell
Pierre · Rapid City
Sioux Falls · Watertown · Yankton

Please see our contact information for each office on the back page.

Our Consulting Services

- **Venturing Into Business**
Learn what it takes to be an entrepreneur and how to understand current regulatory issues
- **Business Planning**
Business Plan guidance and evaluation
- **“Do-it-Yourself” Market Research**
Gather facts and knowledge to make better market-based decisions
- **Marketing**
Learn strategies to effectively market your product and/or service
- **Financing the Small Business**
Explore small business financing programs
- **Financing Analysis**
Assistance in projecting income statements, cash flow statements, balance sheets, and break-evens
- **Cash Flow Planning & Management**
Identify and manage cash needs of a business
- **Business Expansion**
Assistance examining the pros and cons of expansions
- **Small Business Information**
Research a variety of resource materials necessary for starting and/or managing a business

Our Vision

A vibrant and growing economy in South Dakota fueled by ongoing, effective, innovative business consultation.

Our Mission

Helping entrepreneurs and businesses to succeed.

SBDC Consultants provide individual consulting by appointment.

Please call the regional office in your area to schedule an appointment.

Brought to You By:

The South Dakota Small Business Development Center (SBDC) is a partnership between the U.S. Small Business Administration, The University of South Dakota, the South Dakota Governor's Office of Economic Development, Xcel Energy and five host organizations across the state.

LOCATIONS

The SBDC has 6 locations and 2 satellite offices across the state.

506 South Main Street, Suite 2

Aberdeen, SD 57401

Phone: 605.698.7654 x5 Fax: 605.698-3038

221 S. Central Avenue, Suite 33

Pierre, SD 57501

Phone: 605.773.2783 Fax: 605.773.2784

730 E. Watertown Street

Rapid City, SD 57701

Phone: 605.716.0015 Fax: 605.394.6140

5116 S. Solberg Avenue

Sioux Falls, SD 57108

Phone: 605.275.7575

418 18th Avenue NE, P.O. Box 1207

Watertown, SD 57201

Phone: 605.882.5115 Fax: 605.882.5049

Satellite Office:

Enterprise Institute

2301 Research

Parkway Suite 218

Brookings, SD 57007

Phone: 605.697.5015

1808 Summit Street P.O. Box 687

Yankton, SD 57078

Phone: 605.665.0751 Fax: 605.665.0303

Satellite Office:

Dakota Wesleyan University

Kelley Center for Entrepreneurship

Mitchell, SD 57301

Phone: 605.665.0751 (Call for appt.)

South Dakota SBDC is a partnership of:

Beadle & Spink Enterprise Community

Black Hills Community Development

Black Hills Power and Light Company

City of Chamberlain

City of Yankton

First District Association of Local Governments

GROW South Dakota

Northeast SD Community Action Program

Planning and Development District III

Rapid City Area Economic

Development Partnership

SD Governor's Office of Economic Development

U.S. Small Business Administration

University of SD Beacom School of Business

West River Foundation

Xcel Energy



*"From an acorn
a mighty oak may grow"*
~David Everett

Please visit our website:

www.sdbusinesshelp.com

The South Dakota Small Business Development Center is partially funded by the U.S. Small Business Administration. Under Cooperative Agreement SBAHQ-20-B-0039. Reasonable accommodations for persons with disabilities will be made if requested at least 2 weeks in advance. Contact Mark Slade at (605) 275-7575 or email mark.slade@usd.edu.

As a sponsored program of the University of South Dakota, The SD SBDC provides services without discrimination based on sex, race, color, creed, national origin, ancestry, citizenship, gender, gender identification, transgender, sexual orientation, religion, age, disability, genetic information or veteran status or on any other status that may become protected under law against discrimination.



Providing
free, confidential
business consulting
to South Dakotans

