

Who are we?

The purpose of the Small Business Development Center is to help new entrepreneurs realize their dream of business ownership and assist existing businesses in their efforts to remain competitive. 1,100 SBDC offices around the country provide professional, confidential, and no-cost business consulting services, including one-on-one counseling and training, to individuals starting a business or looking for ways to improve an existing business.

Our consultants meet with clients at the SBDC office or at other sites within their region. They:

- **Assist** clients in starting or improving a business or solving management issues.
- **Educate** clients in all facets of the business planning process.
- **Empower** clients to achieve future planning and problem-solving skills.

Since its inception in 1985, the South Dakota SBDC has helped clients obtain more than \$654 million in financing and has consulted on projects where over 800 jobs were created or retained annually.

South Dakota has SBDC Offices in:
Aberdeen · Brookings · Mitchell
Pierre · Rapid City
Sioux Falls · Watertown · Yankton
State Office in Vermillion

Please see our contact information for each office on the back page.

Our Consulting Services

- **Venturing Into Business**
Learn what it takes to be an entrepreneur and how to understand current regulatory issues
- **Business Planning**
Business Plan guidance and evaluation
- **“Do-it-Yourself” Market Research**
Gather facts and knowledge to make better market-based decisions
- **Marketing**
Learn strategies to effectively market your product and/or service
- **Financing the Small Business**
Explore small business financing programs
- **Financing Analysis**
Assistance in projecting income statements, cash flow statements, balance sheets, and break-evens
- **Cash Flow Planning & Management**
Identify and manage cash needs of a business
- **Business Expansion**
Assistance examining the pros and cons of expansions
- **Small Business Information**
Research a variety of resource materials necessary for starting and/or managing a business

Our Philosophy

SBDC consultants guide and train clients in the areas of assistance required, rather than doing the work for them.

Our Mission

...to deliver premier business consulting to transition South Dakota into the new era.

SBDC Consultants provide individual consulting by appointment only.

Please call the regional office in your area to schedule an appointment.

Brought to You By:

The South Dakota Small Business Development Center (SBDC) is a partnership between the U.S. Small Business Administration, The University of South Dakota, the South Dakota Governor's Office of Economic Development, Citi Bank, Excel Energy and four host organizations across the state.

LOCATIONS

The SBDC has 7 locations and 2 satellite offices across the state.

2329 N. Career Avenue, Ste. 106

1. Sioux Falls, SD 57107

Phone: 605.367.5757 Fax: 605.367.5755

Satellite Office: 116 Market St. Ste.103

Vermillion, SD 57069

Phone: 605.677.6465 Fax: 605.677.6466

525 University Loop, Ste. 102

2. Rapid City, SD 57701

Phone: 605.716.0015 Fax: 605.394.6140

416 Production Street North

3. Aberdeen, SD 57401

Phone: 605.626.2565 Fax: 605.626.2667

124 1st Avenue NW, P.O. Box 1207

4. Watertown, SD 57201

Phone: 605.882.5115 Fax: 605.882.5049

343 Airport Rd., Ste. 3

5. Pierre, SD 57501

Phone: 605.773.2783 Fax: 605.773.2784

1808 Summit Street P.O. Box 687

6. Yankton, SD 57078

Phone: 605.665.0751 Fax: 605.665.0303

Satellite Office:

Dakota Wesleyan University

Kelly Center for Entrepreneurship

Mitchell, SD 57301

Phone: 605.665.0751 (Call for appt.)

State Administrative Office:

The University of South Dakota

Beacom School of Business

414 East Clark Street

7. Vermillion, SD 57069

Phone: 605.677.5287 Fax: 605.677.5427

South Dakota Small Business Development Center is a partnership of:

Beadle & Spink Enterprise Community

Black Hills Community Development

Black Hills Power and Light Company

Black Hills Special Service Cooperative

Central Planning District

Citibank (South Dakota), N.A.

City of Chamberlain

City of Mitchell

City of Rapid City

City of Yankton

First District Association of Local Governments

Northeast SD Community Action Program

Planning and Development District III

Rapid City Area Economic Devel. Partnership

SD Office of Tourism and State Development

U.S. Small Business Administration

University of SD Beacom School of Business

University of SD Business Research Bureau

Please visit our website:

www.usd.edu/sbdc

The South Dakota Small Business Development Center is partially funded by the U.S. Small Business Administration. The support given by the U.S. Small Business Administration through such funding does not constitute an expressed or implied endorsement of any of the components' or participants' opinions, products, or services.



The South Dakota Small Business Development Center operates under Cooperative Agreement

1-603001-Z-0044-27

January 2011



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*"From an acorn
a mighty oak may grow"
~David Everett*



Providing
free, confidential
business consulting
to South Dakotans